

财务概要

Financial Highlights

单位：人民币千元
Unit: RMB One Thousand

全年度	Annual	2015
营业收入	Operating Income	48,430,436.94
营业支出	Operation Cost	44,520,715.13

年底	Year-end	2015
资产总额	Total Asset	2,833,473,407.60
负债总额	Total Liability	2,524,005,049.37
贷款总额	Total Loans	2,052,496,636.02
净利润	Net Profit	5,142,943.08

中国进出口银行2015

进出口银行改革的内部总体设计已经完成，主要工作均取得实质性进展。我们确立了**以资本为核心的**经营管理思路。

The Bank's overall reform plan was drawn up and major progress was made in implementing it. We developed a capital based business management philosophy.

着力完善绩效考核管理机制，将促进发展、优化结构、提升效益、管控风险和强化管理五大要求统筹安排，树立资本节约意识，**提升价值创造能力。**

We improved the performance evaluation mechanism to boost development, improve structure, raise efficiency, control risks and strengthen management. This has enabled us to use capital efficiently and create more value.



领导寄语

2015年是进出口银行全面开启改革发展新征程的一年，也是进出口银行发展历程中值得铭记的一年。这一年，我们…

Leadership message

The year 2015 was a remarkable one for the Export-Import Bank of China, a year in which our bank embarked on a new journey of all-round reform. In April 2015,...

凝心聚力
推进改革
Vigorously
advancing
reform



支持实体经济发展，助力结构调整和转型升级

Supporting the development of the real economy and facilitating economic structural adjustment, transformation and upgrading



推动外贸优进优出，培育国际竞争新优势

Promoting China's import and export optimization and increasing competitiveness of Chinese products and equipment in the international market



落实国家对外战略，服务对外经济合作大局

Implementing China's overseas development strategy and promoting its economic cooperation with other countries



我们是谁？

中国进出口银行成立于1994年，总部设在北京。截至2015年末，在国内设有25家营业性分支机构；在境外设有巴黎分行、东南非代表处、西北非代表处和圣彼得堡代表处；与境内外1408家银行的总分支机构建立了代理行关系，代理行网络覆盖全球160多个国家和地区。中国进出口银行的主要职责是为扩大我国机电产品、成套设备和高新技术产品进出口，推动有比较优势的企业开展对外承包工程和境外投资，促进对外关系发展和国际经贸合作，提供金融服务，充分发挥在稳增长、调结构、支持外贸发展、实施“走出去”战略中的功能和作用，为国民经济持续健康发展作出贡献。

Who are we?

Founded in 1994 and headquartered in Beijing, the Export-Import Bank of China has 25 domestic branches and four overseas institutions, namely, the Paris Branch, Representative Office for Southern and Eastern Africa, Representative Office for Northern and Western Africa, and St. Petersburg Representative Office. It has established correspondent banking relationship with 1,408 banks in over 160 countries and regions worldwide. The Bank's main mandate is to facilitate the export and import of Chinese mechanical and electronic products, complete sets of equipment and new-and high-tech products, assist Chinese companies with comparative advantages in their offshore project contracting and outbound investment, and promote international economic cooperation and trade. It is dedicated to fully play its role in pursuing steady growth, conducting structural readjustment, supporting foreign trade and implementing the "going global" strategy, and make due contribution to the sustainable and sound development of the national economy.



中国进出口银行
THE EXPORT-IMPORT BANK OF CHINA

11809亿元

RMB1,180.9 billion

全年签约各类贷款

The total amount of loans signed

研究提出资本约束下业务经营规划建议和运行机制方案，加快**加强国际合作**机制建设，提高资本使用效率。

Formulated plans for business development and operation mechanisms in conformity with capital requirements and accelerated the setting up of a meticulous management mechanism to ensure effective capital utilization.

积极落实国家重大战略部署，建立“一带一路”工作机制，搭建国际产能和装备制造合作平台，认真落实**“中国制造2025”**战略，着力支持制造业创新发展，力促“中国制造”向“中国智造”转型。

We set up working mechanisms to implement China's Belt and Road Initiative and platforms to boost international industrial capacity and equipment manufacturing cooperation. Following the Made in China 2025 Strategy, we gave strong support to innovation in the manufacturing industry so as to facilitate the shift from "Made in China" to "Created in China".

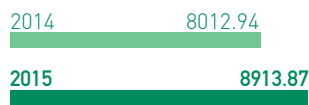


2015核心数据

对外贸易贷款余额发展示意图

Outstanding balance of foreign trade loans

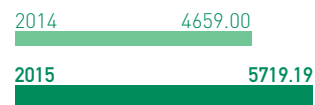
单位：亿元人民币
Unit: RMB100 million



对外合作贷款余额发展示意图

Outstanding balance of international cooperation loans

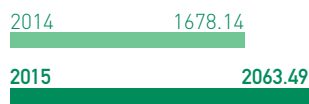
单位：亿元人民币
Unit: RMB100 million



对外投资贷款余额发展示意图

Outstanding balance of overseas investment loans

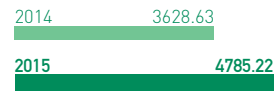
单位：亿元人民币
Unit: RMB100 million



境内对外开放支持贷款余额发展示意图

Outstanding balance of loans for supporting greater openness

单位：亿元人民币
Unit: RMB100 million



10774亿元

RMB1,077.4 billion

发放贷款

Total loan disbursement

10亿美元

USD1 billion

新签转贷协议金额

New on-lending loan agreements were signed with a total contract value of